

Member News

PARTNERSHIPS

Global Payments Inks Deal with Casinos

Electronic transaction processing services provider Global Payments Inc. announced agreements to provide four Nevada gaming establishments with Global's comprehensive suite of cash access products and services.

CasaBlanca Resort Casino & Spa, Oasis Resort Casino & Spa and Virgin River Hotel Casino, all in Mesquite, as well as Carson Station Hotel & Casino in Carson City, join an expanding group of properties benefiting from Global Payments' VIP LightSpeed suite of services. Those services include VIP Preferred check-cashing services, PlayerCash @dvantage credit and debit card cash advance services, and ATM Cash @dvantage, which permits electronic check transactions at ATMs without casino cage assistance.

VIP LightSpeed is an Internet-accessible, PC-based platform that provides a suite of cash-access services for traditional and electronic check cashing, ATM check cashing, and credit and debit card cash advances.

In addition, VIP LightSpeed provides high-speed processing of cash-access transactions, reduces risk associated with check-cashing and cash-advance services, and offers a full spectrum of management reporting tools.

SilverWare POS and Moneris Solutions Announce Payment Processing Integration

Moneris Solutions Corporation, Canada's largest processor of electronic payments, announced that Silverware POS Inc., an information technology solutions provider for the hospitality industry, has received certification for high-speed debit and credit card processing into the SilverWare POS (point-of-sale) application.

"Payment integration should be a key decision factor for restaurants that are looking to process transactions faster, save costs and reduce time spent on reconciliation tasks," says Moneris senior vice president Brian Green.

Global Payments Announces Payment Card and Check Processing Relationship with Illinois Automobile Dealers Association

Payment processing services provider Global Payments Inc. announced a referral relationship with the Illinois Automobile Dealers Association (IADA) to provide comprehensive payment card and check services to IADA's car and truck dealer members.

IADA, an organization representing the interests of Illinois franchised car and truck dealers, will refer its members in need of customized payment processing to Global Payments for payment card and check processing solutions designed specifically for the automobile industry.

IADA's members will be able to utilize Global's innovative products and services, including eHold Check, an electronic check solution allowing dealerships to hold checks for payment until the customer's funds are available; credit and debit card processing; electronic check conversion; check guarantee; check recovery services; and a full spectrum of management reporting tools and comprehensive software.

PRODUCTS

ACI Launches ACI On Demand

Electronic payment software provider ACI Worldwide launched ACI On Demand, allowing financial institutions and retailers in North America to use the company's payments software through a hosted solution arrangement. ACI will configure and host a unique copy of its software to meet the needs of each customer, offering greater control than traditional outsourcing and multi-tenant arrangements while freeing clients from the job of staffing and managing their own systems infrastructure.

The company hosts its Web-based cash management solution on behalf of more than 50 financial institutions in the United States, including seven of the country's top 50 banks. ACI also hosts fraud detection and electronic payment systems for other clients in North America.

ACI On Demand solutions are available for retail electronic payments, online banking, money transfer, fraud and risk management, and merchant retail payments and refunds management.

ACQUISITIONS

First Data Corp. Acquires Intelligent Results

Electronic payment services provider First Data Corp. has completed its acquisition of Intelligent Results, a customer data analytics and decision management software company.

The acquisition will provide data analytics, predictive modeling and expertise to support product development and enhancement. The acquisition also supports First Data's key strategies of growing the core business and expanding its product offering with special focus on fraud, loyalty and customer contact—three primary areas of focus for First Data's clients.

Intelligent Results' proprietary customer analytics and decision management platform is used by clients in the financial services, utilities and government services markets.

Financial terms of the acquisition were not disclosed.

Industry News

ACQUISITIONS

Citi Acquires Ecount Inc.

Citi markets and banking announced that it has acquired corporate prepaid card solutions provider Ecount Inc.

Neither Citi nor Ecount disclosed terms of the acquisition.

Ecount founders Matt Gillin, chief executive officer, and Paul Raden, chief marketing officer, will continue to run the company, which will remain at its headquarters in Conshohocken, Pa.

Citi said the Ecount acquisition strengthens the company's position in the prepaid-card market, which "is currently estimated at more than \$2 trillion worldwide as corporations and consumers continue to move from paper checks to electronic-based payment methods," according to a statement released by Citi.

Ecount provides prepaid MasterCard and Visa cards to more than 1,200 corporations, including more than one-third of the Fortune 100 companies.

PayPoint Buys Internet Payments Firm SecPay

UK e-payment outfit PayPoint has acquired SecPay Limited, a provider of online payment processing services, for \$23.4 million in cash.

SECPay is a processor of credit and debit card payments for goods and services bought over the Internet. The company handles the capture, authorization and settlement of credit and debit card payments and all the associated electronic and physical security required.

PayPoint says the SecPay units complement its recently acquired business Metacharge, which works with selected acquirers and provides payment authorization as well as settlement and risk-management services.

PayPoint Chief Executive Dominic Taylor says SecPay enhances the business' position in the Internet payments market.

In the year ended June 30, 2006, SecPay's revenue was \$3.7 million.

PARTNERSHIPS

NTT DoCoMo to Offer Electronic Payments at McDonald's

Japanese mobile phone operator NTT DoCoMo announced plans to offer electronic payment services at McDonald's restaurants in Japan. The company also is likely to offer special promotions for some users.

The service is based on DoCoMo's Osaifu-Keitai e-wallet.

The two companies have said in a joint statement that they plan to set up a \$2.48 million joint venture.

NTT DoCoMo said McDonald's Japan will hold a 70 percent stake in the joint venture, which is due to begin in July.

The Economist Group Selects Bottomline Technologies' Payments Platform

The Economist Group has selected Bottomline Technologies' payment-automation platform to streamline the initiation and disbursement of vendor payments.

Bottomline Technologies' payments automation platforms allow organizations to transition from paper-based payments to electronic payments. The deal enables the Economist Group, which produces a series of global publications including *The Economist* and *CFO*, to streamline, monitor and control the entire payment cycle from a single technology platform.

PERSONNEL

Payment Data Systems President Named Board Vice Chairman

Payment Data Systems, Inc., an integrated electronic payments solutions provider, announced that its board of directors has approved the promotion of Mr. Louis Hoch to the position of vice chairman of the board.

Michael Long, chairman and chief executive officer of Payment Data Systems Inc., said, "This is clearly a well deserved recognition of Louis' contribution to the development and continued growth of PDS. Louis has served our customers and our shareholders admirably and with distinction. He is a highly effective executive and we are pleased to have him functioning in this new capacity."

In addition to his new role, Mr. Hoch will retain his current responsibilities and titles of president and chief operating officer of PDS.

Kenyatta A. Chandler Hired as Director of Product Development for V+Analytics

Enterprise e-payment systems provider Govolution, LLC, named Kenyatta A. Chandler director of product development for V+Analytics, a software tool enabling organizations to optimize all aspects of their electronic revenues and receipts.

Chandler has 15 years of experience in electronic payments and cash management. Most recently, Chandler served as the administrator of Treasury Management Services at Ohio's Office of the State Treasurer. Prior to that, he implemented and managed a number of electronic payment programs for Ohio as the Statewide Credit Card Program manager.